## Engaging our stakeholders

Mark Regan
Worcester Cathedral
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"It is not the most intellectual of the species that survives; it is not the strongest that survives; but the species that survives is the one that is able to adapt to and to adjust best to the changing environment in which it finds itself..."

Charles Darwin, Origin of Species

## The status quo equals inertia

Attempts to recreate the past will fail

# You can't solve a problem with the thinking which created it 

## Social engagement model



## The current situation

1. Ringers are stewards and practitioners
2. The Church owns the bells
3. The Community owns what we do

The Community comprises a complex group of stakeholders


## Engagement is easy: the goal is at least $80 \%$



## Communication

1. Why is bellringing relevant and important to the Church?
2. Why is bellringing relevant and important to the community?

Write a two to three minute talk to sell bellringing to your vicar or a member of your local community.

## The Church - do you know?

- Vicar
- Churchwardens
- PCC secretary
- PCC treasurer
- The PCC
- Fabric officer
- Church Architect
- About your church insurance?
- If you ring at a bigger church: the people who work there.
- Bishops
- Archdeacons
- DAC bell adviser
- DAC people
- Diocesan Safeguarding Officer
- Diocesan press/media contact


## And how do you engage?

## Community - do you know?

Your neighbours
The local pub and those who drink there
Parish councillors
Your MP
Local schools
Local businesses

Guides or Scouts
Local arts or heritage organisations
Potential funders
Environmental health
Rotary or similar groups
Other nearby ringers
The police

## And how do you engage?

## Open our doors!

- Publicise our ringing
- Open days
- Talks
- Leaflets
- Ring for special events
- Church
- Local
- National
- Advertise your ringing
- Postcard drops
- Local media
- Website data
- Your Diocesan website is a good start
- Demonstrations
- Live streaming
- Live links
- Exhibitions
- Parents' evenings
- Do events with your church
- Be proud of it. Please don't hide
- Make it local and special


## The media - be careful!

Think about what messages you want to communicate
It's just a conversation
Always be positive
Avoid certain words "but" or "try" And technical talk

Inclusivity:
We asked a non-ringer to write some of our copy

Radio is easy
Local papers always looking for copy
TV harder
Social media. Be very careful. You have no control. None.

We need support and advocacy


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## Why are our stakeholders important?

## News story

## English Churches and Cathedrals Sustainability Review

| From: |  |
| :--- | :--- |
| First published: | Sport |
| 28 October 2016 |  |

The review will be conducted by an expert panel of 12 members.

preserving this heritage for future generations.
Since the announcement of the Review in March 2016, the 12 members of the expert panel who will conduct the review have been confirmed.

The Panel members are:

- Chairman: Bernard Taylor, Chairman of the Royal Commission for the Great Exhibition of 1851
- Sir Tony Baldry, Chair of the Church Buildings Council
- Dame Helen Ghosh, Director General of the National Trust
- Loyd Grossman, Chair of Heritage Alliance
- Rt Revd Dr John Inge, Bishop of Worcester, Lead Bishop on Church Buildings
- Sir Simon Jenkins, Trustee Churches Conservation Trust
- Sir Peter Luff, Chair of Heritage Lottery Fund
- Sir Laurie Magnus, Chairman of Historic England
- Neil Mendoza, Landmark Trust \& DCMS NED
- The Very Revd Catherine Ogle, Dean of Birmingham, Dean elect of Winchester
- Jennie Page, Vice Chair of the Church Buildings Council
- Alice Perkins, former Chair of the Post Office

Worcester Cathedral
Guild of Bellringers
"Churches and cathedrals define many of our cities, towns and villages. We want to open up these buildings for wider community, cultural and heritage use. There are many examples of good practice up and down the land. The challenge is to share good practice and enable it to be spread whilst at the same time ensuring sustainable maintenance and funding of these exceptional buildings."

Bernard Taylor, Chairman
"The Church of England offers a Christian presence in every community and its national network of churches delivers huge amounts of service to the people of England. We are keen to increase the use of our churches by the communities in which they stand and hope the work of this group will produce this result."

Rt Revd Dr John Inge, Bishop of Worcester

Read the Church Buildings Review Report chaired by the Bishop of Worcester, John Inge
https://www.churchofengland.org/media-centre/news/2015/10/launch-of-major-new-report-on-how-the-church-of-england-manages-its-16,000-churchbuildings.aspx

## Some facts

16,000 churches in the Church of England
5,600 churches have four or more ringing bells
Only $35 \%$

2013 an average of $£ 13,000$ was spent on each building, so that's £208,000,000
Or $£ 72,800,000$ on the churches with bells.

How much do we contribute really?

We get 5,600 churches with musical instruments for peanuts.

Are we willing and able to be financially and legally responsible for all our the bells, frames, fittings and towers?

## Money!

What's the hardware worth?
5,600 churches with bells.

A crude 'mean cost' of replacing all the bells, frames and fittings at $£ 90,000$ per church is:
£504,000,000

And this is a big under-estimate

And we get it all, just about, for free.
And what is the value of the heritage, the archaeology and the history of the hardware

And what is the cultural value of ringing?
400 years of national heritage.

## More sums

25,000 to 35,000 ringers.
Only 2,500 people rang peals in 2016.

Of these over 1000 rang only 1 or 2 peals.
Core peal ringing community is between $4 \%$ to $6 \%$ of all ringers.

Say an average peal fee is $£ 50$ per peal in 2016 is $£ 250,000$
Peals were rung in 1,600 towers in 2016, that's only $£ 156.25$ per tower

We spend lot to do our ringing. How much do we actually give to the churches where we ring?

# This is why stakeholder engagement is so important 

# What will you do differently after today's ART event? 

## Engaging our stakeholders

## OPPORTUNITYISNOWHERE

